



SCOPE FLUIDICS

Investors Day

January 2025

Niniejsza prezentacja ("Prezentacja") zawiera podstawowe informacje dotyczące Scope Fluidics S.A. („Spółka”) oraz grupy kapitałowej Scope Fluidics S.A. („Grupa”).

Prezentacja została przygotowana wyłącznie w celu przedstawienia podstawowych informacji o Grupie i jej działalności. Prezentacja nie przedstawia pełnych danych dotyczących działalności Grupy, jej kondycji finansowej, sytuacji majątkowej i prawnej, które mogą być wymagane w celu podjęcia decyzji inwestycyjnej dotyczącej Grupy lub instrumentów finansowych podmiotów do niej należących. Spółka podjęła środki w celu zapewnienia, że zaprezentowane dane są w pełni wiarygodne, jakkolwiek nie mogą i nie powinny być jako takie traktowane. Wszystkie przewidywania, opinie i projekcje zawarte w Prezentacji łącznie z projekcjami, opiniami oraz przewidywaniami Spółki zostały przygotowane w ramach wykonywania zwykłych czynności analitycznych i nie należy ich traktować jako informacji zatwierdzonych przez jakikolwiek podmiot trzeci. Mimo podjęcia środków mających na celu zapewnienie, że fakty wskazane w Prezentacji są prawdziwe, a przewidywania, opinie i prognozy są wiarygodne i zasadne, Spółka nie weryfikowała ich kompletności ani trafności. W konsekwencji ani Spółka ani żaden z jej akcjonariuszy i doradców, ich podmiotów powiązanych, członków organów i pracowników nie ponosi odpowiedzialności, na jakiegokolwiek podstawie, za treści zawarte w Prezentacji.

Przy podejmowaniu decyzji inwestycyjnych, czy też działając w jakimkolwiek innym celu, nie należy opierać się na informacjach zawartych w Prezentacji, w tym w zakresie ich prawdziwości, rzetelności i zupełności. Żaden z wymienionych wyżej podmiotów nie uznaje swojej odpowiedzialności na jakiegokolwiek podstawie za jakiegokolwiek szkody wynikające z użycia niniejszego dokumentu i informacji w nim zawartych. Oświadczeń zawartych w Prezentacji nie należy traktować jako zapewnień lub gwarancji Spółka lub jako zobowiązań czy obietnic dotyczących przyszłych wyników finansowych czy operacyjnych Grupy. Treść Prezentacji nie stanowi ani nie powinna być traktowana jako porada inwestycyjna, prawna lub podatkowa. Odbiorca Prezentacji powinien samodzielnie uzyskać odpowiednią poradę inwestycyjną, prawną bądź podatkową.

Prezentacja nie stanowi oferty, w szczególności w rozumieniu ustawy z dnia 29 lipca 2005 roku o ofercie publicznej i warunkach wprowadzania instrumentów finansowych do zorganizowanego systemu obrotu oraz o spółkach publicznych (Dz.U. t.j. 2013.1382 z późn. zm.) lub ustawy z dnia 23 kwietnia 1964 r. kodeks cywilny (Dz.U. t.j. 2014.121 z późn. zm.), rekomendacji lub zaproszenia do zapisywania się lub zakupu obligacji. Ani Prezentacja ani żadna jej część nie stanowi jakiegokolwiek umowy lub jakiegokolwiek zobowiązania dotyczącego wykonania takiej umowy.

Spółka zastrzega sobie prawo do dokonania zmian lub uzupełniania Prezentacji w każdym momencie, jakkolwiek nie jest do tego zobowiązana, podobnie jak nie jest zobowiązana do dokonywania jakichkolwiek aktualizacji lub poprawek treści Prezentacji, ani do dostarczania dodatkowych informacji o Spółce ani Grupie.

UNIQUE COMBINATION OF COMPETENCIES IN TECHNOLOGY, OPERATIONS AND FINANCIAL AREAS

MANAGEMENT BOARD OF SCOPE FLUIDICS



MARCIN IZYDORZAK

VICE PRESIDENT

- Co-founder of Scope Fluidics
- Responsible for clinical trials, IP, production and regulatory areas
- Gained experience in technology companies, scientific institutes and pharmaceutical companies



PROF. PIOTR GARSTECKI

CEO

- Co-founder of Scope Fluidics
- Responsible for development of innovative technologies and building the organization
- Experience in scientific and technological projects in Poland and in the USA, specialized in soft matterphysics and microfluidic technologies



SZYMON RUTA

VICE PRESIDENT, CFO

- Responsible for financial division, investor relations and M&A transactions
- Experienced in managing of capital groups, cooperation with capital markets and execution of M&A transactions

1. **Scope Fluidics**
2. BACTEROMIC
3. Tours and side presentations
 - ✓ BACTEROMIC – walk-through
 - ✓ BACTEROMIC – labs & manufacturing short presentation
 - ✓ BACTEROMIC – presentation of the system
 - ✓ Scope Discovery and PMR – short presentations
4. Edocera
5. Hybolic



We address **global challenges in healthcare** and develop technologies with clear, significant impact.

We aim at **+USD 10⁹ markets** and develop technologies that can readily be leveraged by large, multinational and global med-tech operators.



VENTURE STUDIO BUSINESS MODEL

Corporate structure supports execution of M&A transactions



Each project in Scope Fluidics' Group is **developed in a separate, legal entity (SPV)**



Each subsidiary is focused on the R&D activities and has the full ownership of all the IP relevant to its project, employment, commercial contracts, and all relevant certifications



Scope Fluidics provides SPVs with back-office functions, such as HR, finance, reporting, legal, regulatory, etc.

Sold to Bio-Rad Laboratories
August 2022

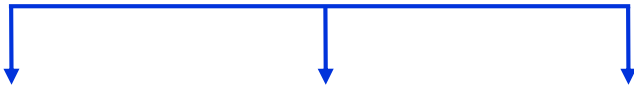
SUBSIDIARY
#1



Started in 2012



100% ownership of the SPVs



SUBSIDIARY
#2



Started in 2017

SUBSIDIARY
#3

EDOCERA
Prevention and ongoing diagnostics for patients at risk of stroke

Started in 2024

SUBSIDIARY
#4

HYBOLIC
Comprehensive solution for patients with metabolic syndrome

Started in 2024

Know-how and capacity to bring products from identification of challenge to market access.



140 employees, 20+ PhDs, 3 SPVs, Scope Discovery

After 15 years on the market we have all specialities on board for development of technologies from zero to launch of products on the market, together with an extensive network of liesons in the industry and investment ecosystem



Bernd Eberhardt
CEO Bacteromic



Gajane Żurawska
Sales and Global Business Development
Director



Seweryn Bajer-Borstyn
R&D Assay Engineering Manager



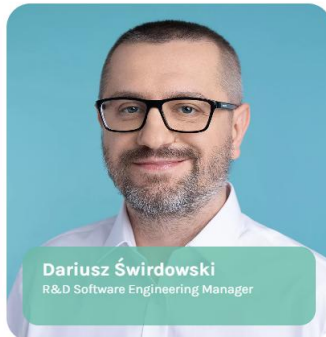
Dominik Skoneczny
R&D Quality Control Development (QCD)
Manager



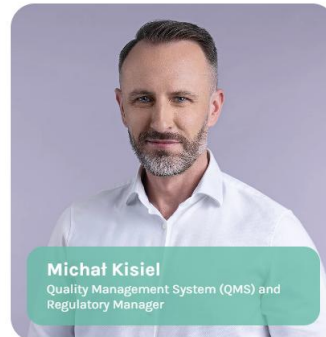
Radosław Milczarek
R&D Hardware Engineering Manager



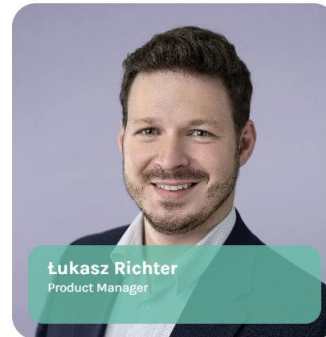
Łukasz Puławski
Pilot Production Manager



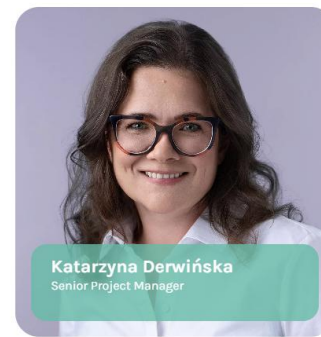
Dariusz Świrdowski
R&D Software Engineering Manager



Michał Kisiel
Quality Management System (QMS) and
Regulatory Manager



Łukasz Richter
Product Manager



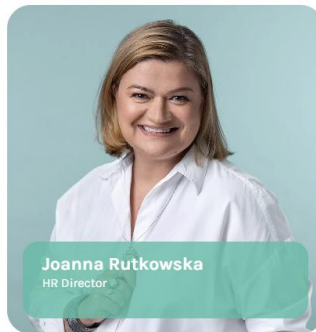
Katarzyna Derwińska
Senior Project Manager



Monika Kot
Purchasing Manager



Katarzyna Kupidura – Pawlik
Intellectual Property Expert



Joanna Rutkowska
HR Director



Maja Czerwińska
Attorney, Head of Legal



Anna Skweres
Finance Manager



Agnieszka Cieplińska
Accounting & Reporting Manager



Wioletta Skowrońska
Chief Accountant

15 Years of Systematic Growth: Building an Even Stronger Future

From a 10k PLN start-up to a largest med-tech venture studio in CEE



2010 Founded for PLN 10k

2010-2015 Two generations of BlueBox, EUR 6m turnover

2012 Launch of Curiosity Diagnostics

2017 Founding of the Bacteromic company

2017 New Connect listing

2022 Development and sale of PCR | ONE

2023 Listing on the main market of WSE

2023 Launch of Scope Discovery

2024 Launch of Edocera and Hybolic SPVs

2025 BACTEROMIC in IVDR certification process, market launch

PCR | ONE



SCOPE FLUIDICS

**Financial track record – outstanding return on investment
and dynamic outlook for future developments.**

Raised
~**USD 10m**
(< 50 mPLN)



USD 130m revenue from sales of PCR I One

USD 100m market cap (**10x** since IPO)

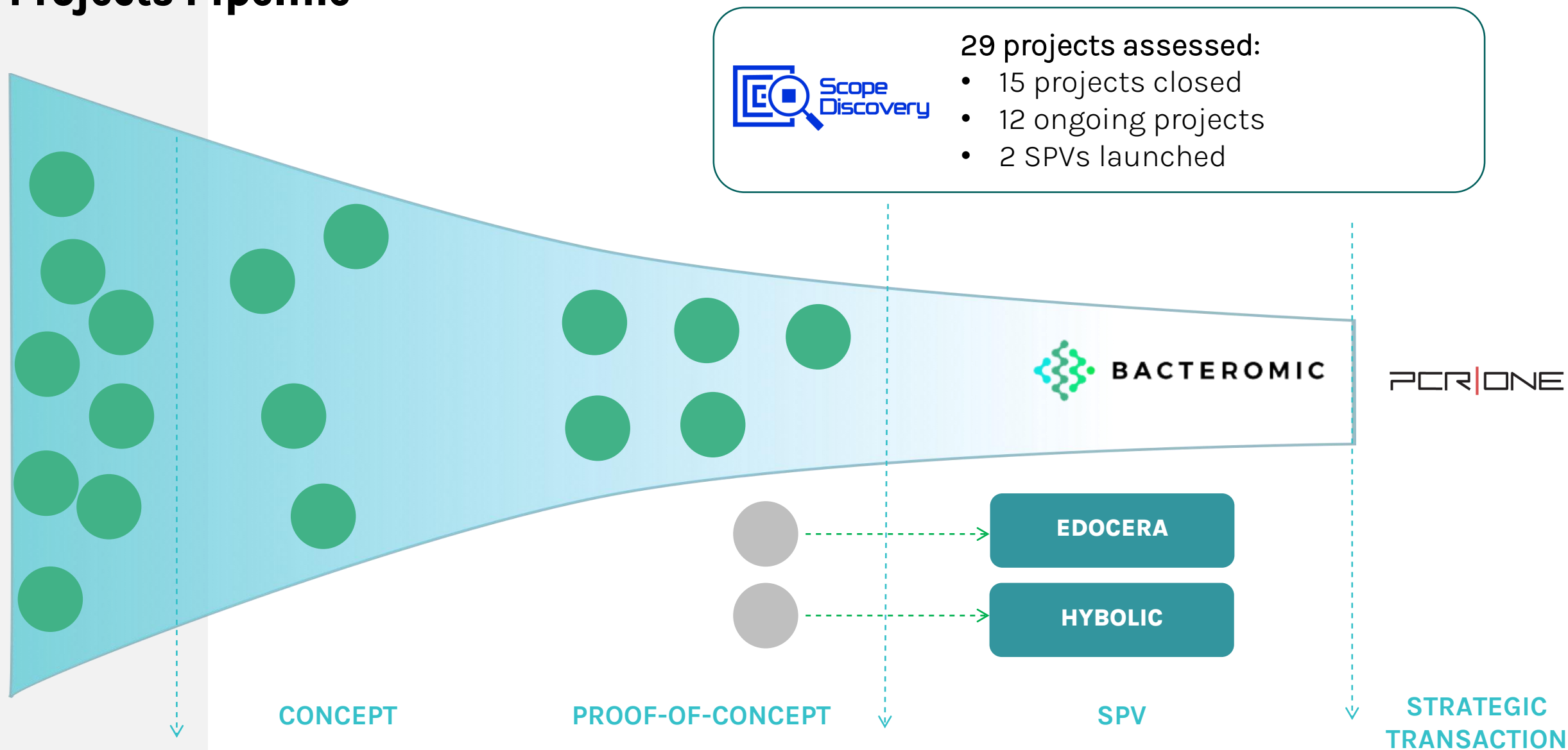
USD 50m dividend payed out in 2023

BACTEROMIC developed to the **pre IVDR stage**

Stable cash position



SCOPE DISCOVERY Projects Pipeline



Number of dots does not represent actual number of projects

Key value-building stages

Launching product on the market increases its attractiveness and value

\$\$

Technology

- Team of professionals
- Laboratory
- Patent protection
- Clinical performance
- Certification
- Manufacturing capacity
- Compliance (ISO)

\$\$\$\$

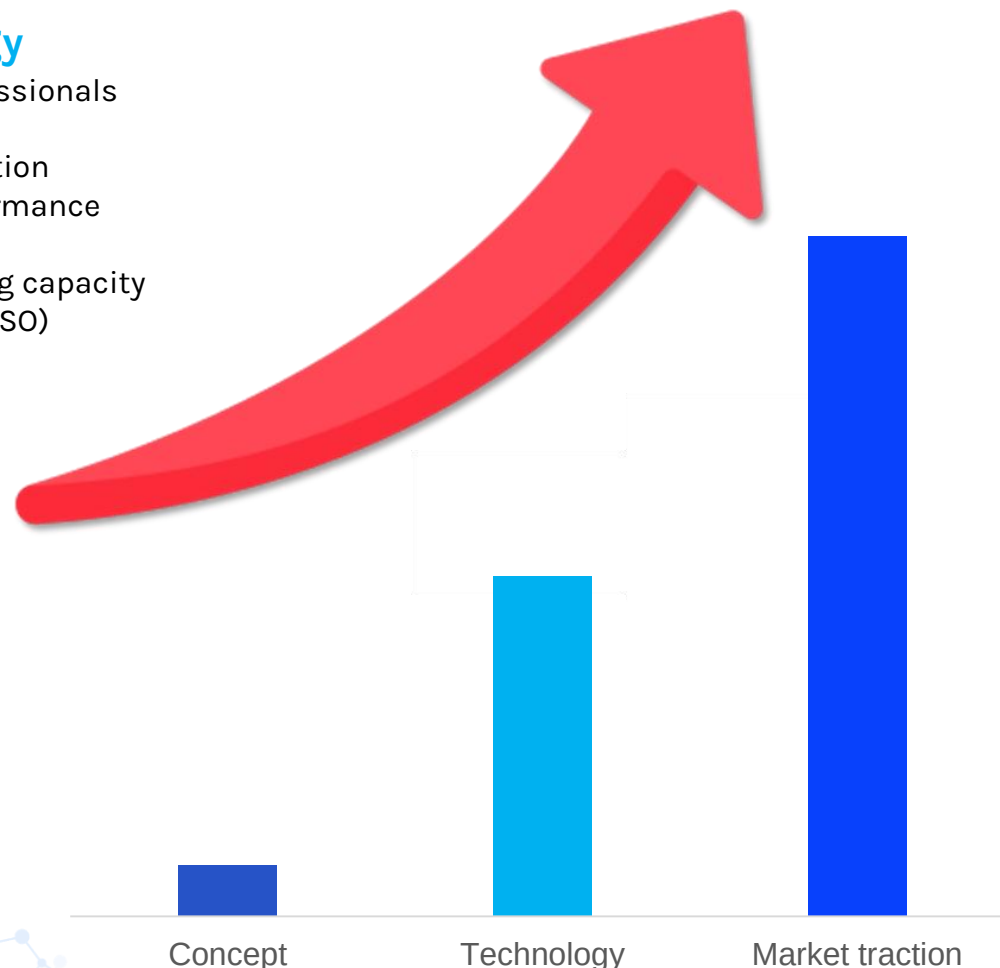
Market traction

- Market feedback (Early Access)
- First clients
- Revenue
- Profitability

\$

Concept

- Strong proof-of-concept proposition



1

By the end of 2025

having at least five new projects in the portfolio,
including **at least two**
in the form of **special purpose vehicles**

2

By the end of 2028

Closing at least two
strategic transactions

3

In the period of 2029-2033

readiness to carry out **at least one**
strategic transaction on an annual average

STRATEGIC TRANSACTIONS:

1. **Sale of all shares in special purpose vehicles** developing breakthrough technologies to strategic industry investors
2. **Sale of part of existing or newly created shares in Special Purpose Vehicles** developing breakthrough technologies to strategic industry or financial investors

SCOPE FLUIDICS

Agenda for today



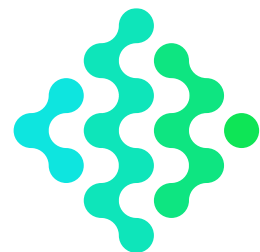
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Leading the Next Generation of AST solutions

Fastest access to precision antibiotic therapies

High-content, automated antibiotic susceptibility testing with rapid, same-shift results



BACTEROMIC

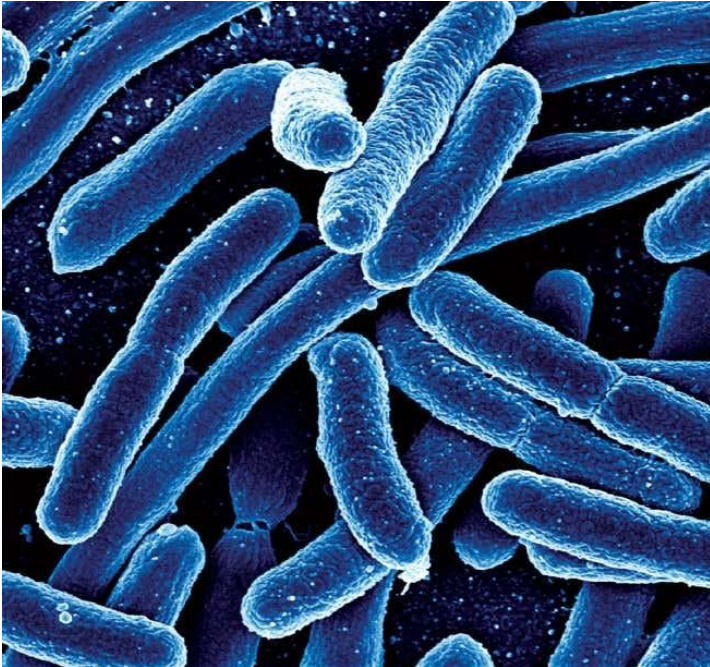
Rapid | Versatile | Super Informative | Cost-effective



**The best system
for the evolving
Antibiotic Susceptibility Testing
market**

Antibiotic resistance

– one of biggest threats to human health



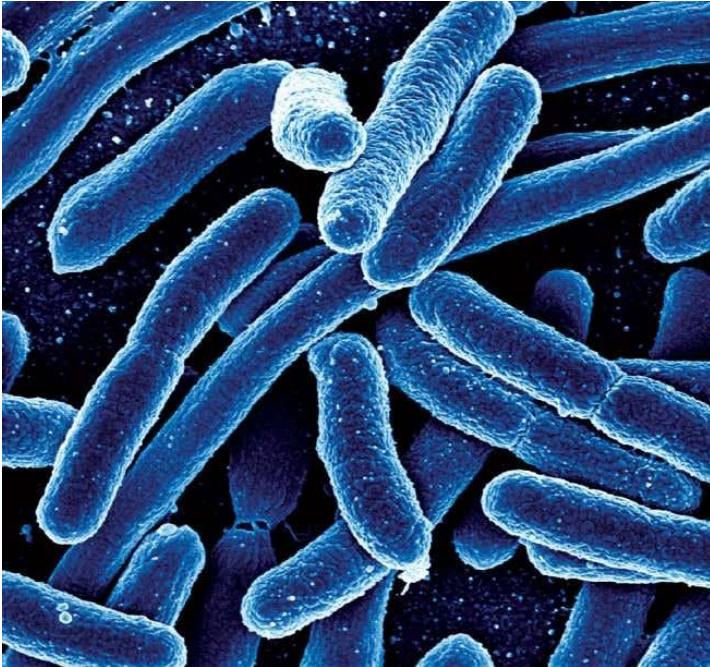
September 26th, 2024



Global leaders have approved a political declaration at the 79th United Nations General Assembly (UNGA) High-Level Meeting on Antimicrobial Resistance (AMR), committing to a clear set of targets and actions, including reducing the estimated 4.95 million human deaths associated with bacterial antimicrobial resistance (AMR) annually by 10% by 2030.

Antibiotic resistance

– one of biggest threats to human health

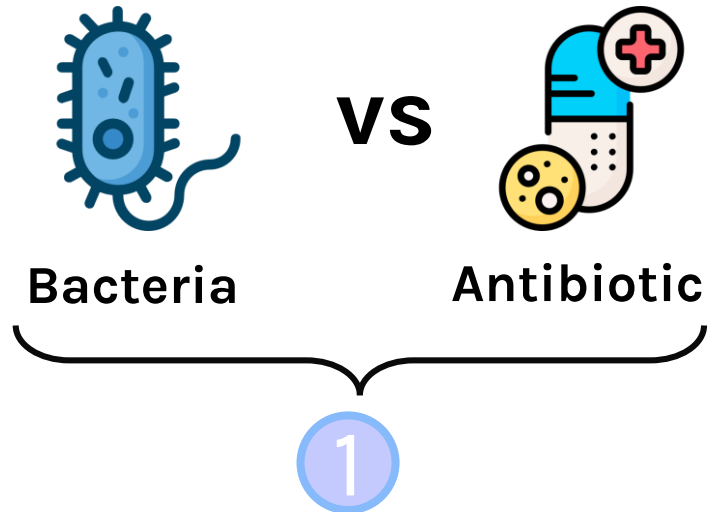


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What is Antibiotic Susceptibility Test (AST)?



Minimum inhibitory concentration (MIC)

The smallest concentration of antibiotic inhibiting bacterial growth

2

Susceptibility Category

S - Susceptible

I - Intermediate

(Susceptible, increased exposure)

R - Resistant

AST Report

Patient: John Kowalski
Bacteria: Escherichia coli

Antibiotics	MIC	Susceptibility Category
Amoxicillin	4 µg/ml	S
Cephazolin	0,25 µg/ml	S
Ceftazidime	16 µg/ml	R
...	...	...

Information used
in severe/complex
cases

Mandatory
information



**DOCTOR ADMINISTERS TIMELY
AND PRECISE THERAPY**

Customer options

MANUAL



Disk diffusion

- The cheapest
- Well known

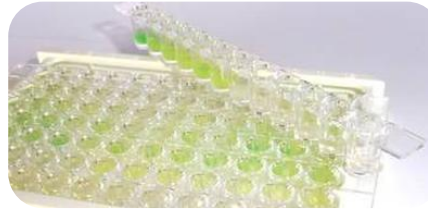
- Laborious
- Only Category



E-tests

- Cheap
- MIC

- Laborious
- Time-consuming



Broth microdilution

- Golden standard
- MIC

- Laborious
- Expensive

AUTOMATED



Automated (standard)

- High-throughput
- Automated

- Limited drug coverage
- Expensive



Automated (specialized)

- New applications
- Rapid

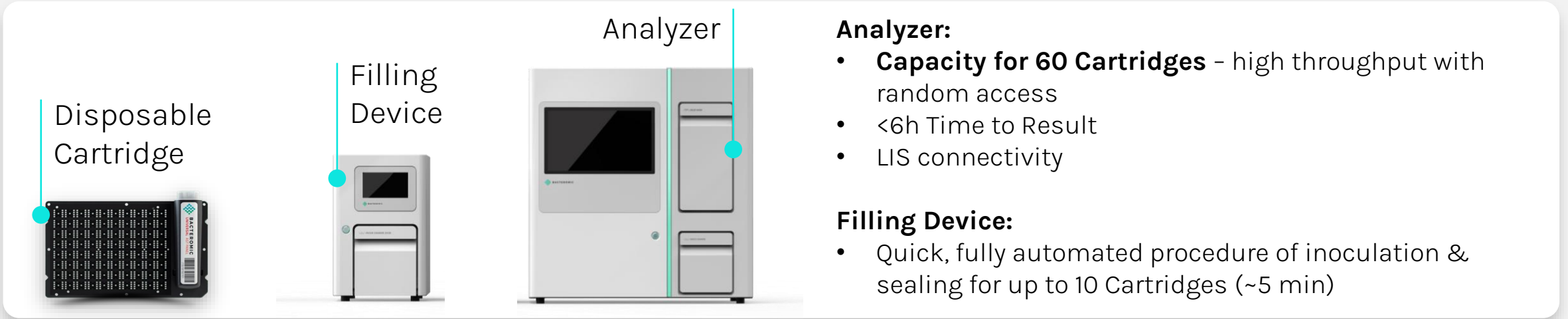
- Very limited drug coverage
- The most expensive



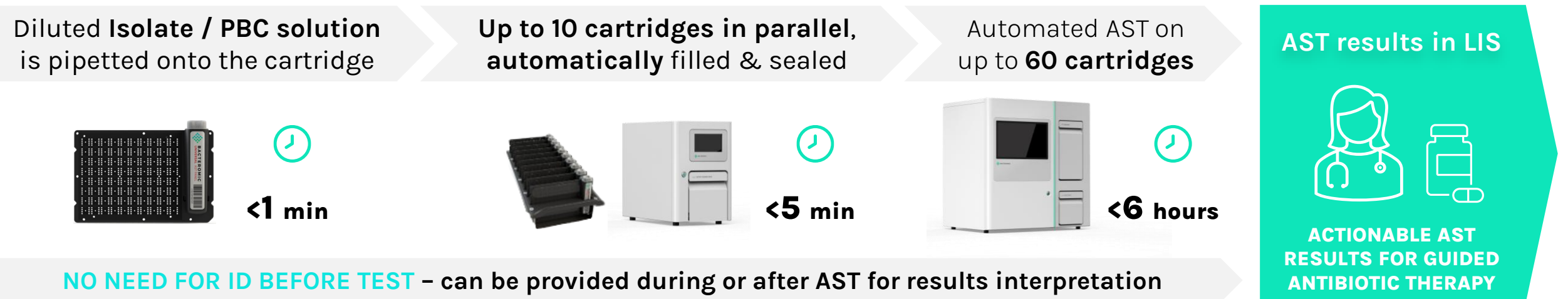
Lab manager

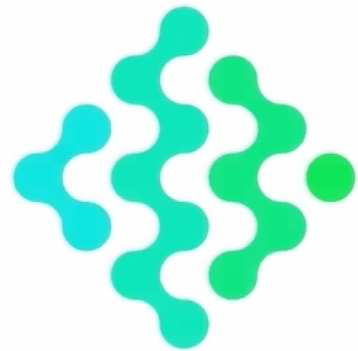
No solution addresses all my needs.

User-centric design and compliance



Simple and standardized AST workflow

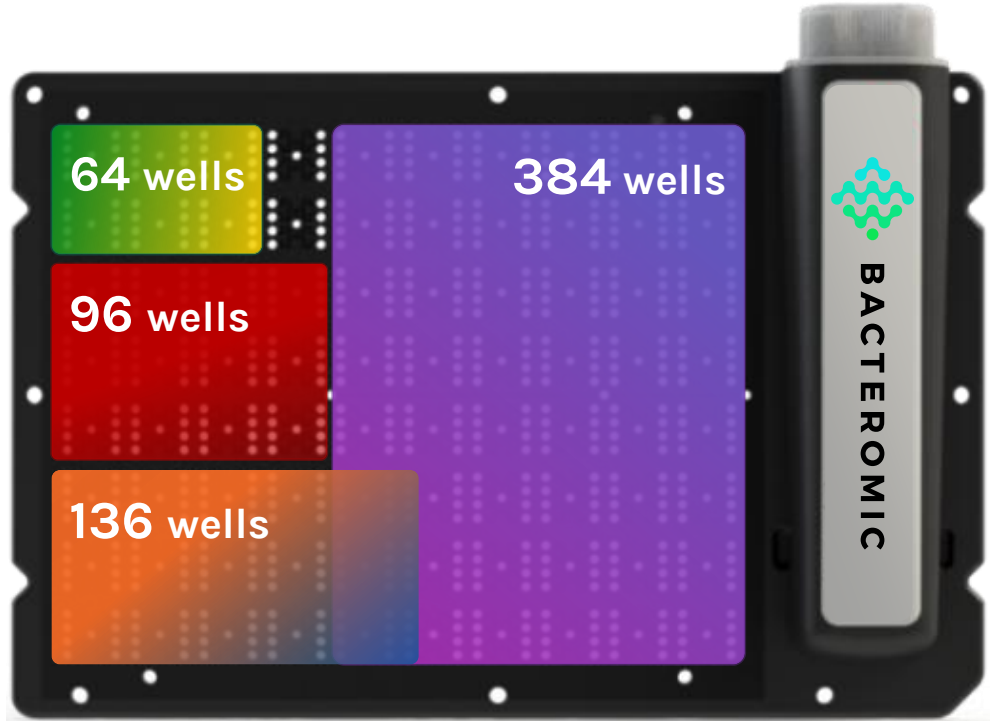




BACTEROMIC

Unmatched Data Density with 640 Incubation Chambers

The widest antibiotics menu – up to 60 antibiotics with real MICs in a single assay

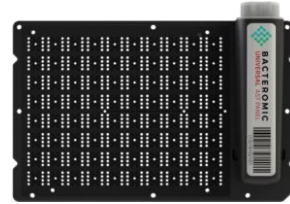


BACTEROMIC offers **640 incubation chambers**, the highest in the industry, enabling **rapid AST across all antibiotics in a single assay**, reducing the time to treatment.

- **Real MIC** quantitative antibiograms
- **The broadest drug coverage**
- Single system for **PBC and Isolates**
- **Cost-effective** manufacturing
- **High** throughput



The most comprehensive & precise AST information



640 INCUBATION CHAMBERS
TO PROVIDE THE MOST COMPREHENSIVE AST PANEL:

up to **60**
antibiotics
in a single Panel

**UNPRECEDENTED
INFORMATION CONTENT**

All clinically-relevant antibiotics in a single Panel:

- **Single-product portfolio** for each sample type
- **The most effective treatment after a single test incl. alternatives** for conflicted default antibiotics
- Minimizes **risk of human error** and potential **need for retesting** – **minimizing health complications & treatment time**
- Manufacturing and operational synergies

up to **14**
dilutions
per antibiotic

**GOLDEN STANDARD
TWO-FOLD DILUTION SERIES**

Clinical argument – successful targeted antibiotics treatment even in the most severe and complex infections

Performance – detailed resistance mechanism analysis:

- SIR category & actual MIC level
- screening for resistance mechanisms
- confirmation of the presence of resistance mechanism

Future-proof – broad golden standard double-dilutions series allow continuous compliance with EUCAST/CLSI recommendations even in major breakpoints updates

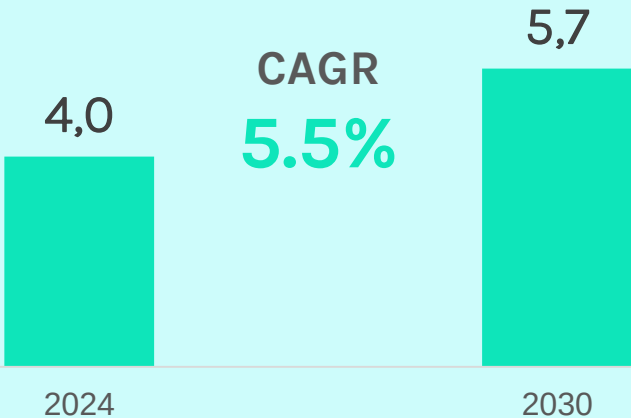
Addressing critical global healthcare challenge

Opportunity to serve a growing and evolving market demand

Culture isolates

Global AST diagnostics market (USD bn)

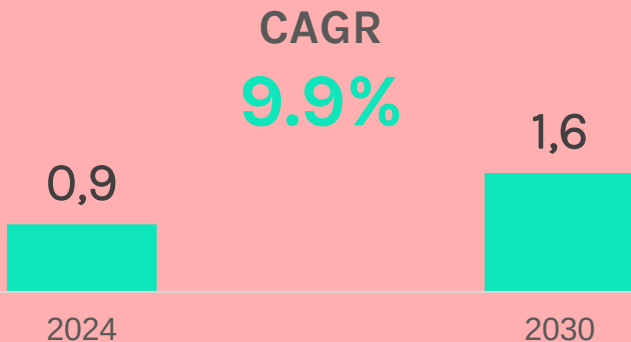
- "AMR could cause 10 million deaths annually by 2050"
(Jim O'Neill Report)
- "Currently, AMR is linked to 1.27 million deaths each year"
(Chris Murray, The Lancet, 2022)



Blood culture

Global sepsis diagnostics market (USD bn)

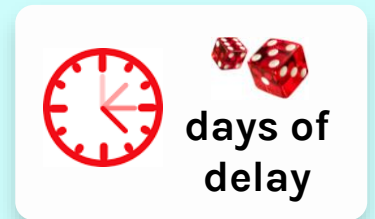
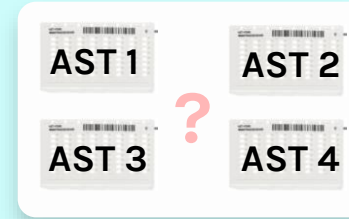
- "Sepsis accounts for 20% of all deaths globally"
(Global Sepsis Alliance, 2020).
- "Rapid AST is critical for targeted sepsis therapies."



Status quo – separate systems with complex product portfolios

Isolates AST

Slow, complex product portfolio, only for isolates



Portfolios of 10-15+ panels with limited antibiotics menus

Ordering multiple panel types
(prediction of future lab work needed)

Stocking multiple panels

Risk of error in choice of panel

Risk of repeated testing
(prolonged hospital stay & increased treatment costs)

Manufacturing

Purchase

Storage

Usage

PBC AST

Different system and workflow, only for PBC, separate panels for G-/G+

Portfolios of 1-4 panels with limited antibiotics menus

Ordering panels for different system

Stocking panels for multiple systems

Risk of lack of constructive result due to limited antibiotic menu

Risk of repeated testing
jeopardizing patient outcomes

Manufacturing

Purchase

Storage

Usage

AST market requirements

Culture isolates

Single dilution
sample
preparation
(ease of use)

All relevant
antibiotics in
one test
(broad drug
coverage)

↑ 30-150
tests/day
(high volumes)

↓ 5-30 €
per panel
(low margin)

- High throughput
- Low price

Blood culture

Single dilution
sample
preparation
(ease of use)

All relevant
antibiotics in
one test
(broad drug
coverage)

↓ 3-15
tests/day
(low volumes)

↑ 50-200 €
per panel
(high margin)

- Fast

**AST market needs future-proof,
informative, rapid system

that offers synergies across
isolate and PBC market segments**

Automatic AST market

Standard AST (16-24 h)

Rapid AST (2-8 h)

Culture isolates



Blood culture

No market



Simplifying and maximizing AST value chain

Same Cartridge architecture & analyzers for both PBC and Isolates. Information capacity minimizes number of distinct panels.

Single system for Isolates and PBC



Isolates AST
same Cartridge
architecture with all
antibiotics covered

Less storage
space,
single shelf life

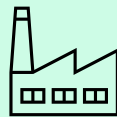
Compatible with
Bacteromic
analyzers

Fastest access to
precision
antibiotic
therapies

Same supply
chain



Same
manufacturing



Common Logistics
& storage chain



Shared installed
base



complete
information



PBC AST
same Cartridge
architecture with all
antibiotics covered

Less storage
space,
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Compatible with
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Fastest access to
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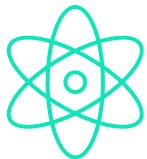
Updated goals for BACTEROMIC

ESPI 05/2024 - may 2024



Commercial introduction of BACTEROMIC system to the international market:

- a) Obtaining contracts for purchase of the BACTEROMIC system
- b) IVDR certification of the BACTEROMIC system's components
- c) Securing external manufacturing capacity for the commercial Panels' production



Expanding the product portfolio:

- a) Development of new products
- b) Certification of new products

FAST detection – preliminary R&D results

Goal:
same-shift
AST results

6-8h
time-to-result

- Bacteromic is ready for rapid AST of clinically applicable antibiotic-bacteria combinations under IVDR standards
- To be implemented for PBC, as well as Isolates
- Results of Panel FAST after analytical performance evaluation on Isolates shows:

Bacteria	TTR [hours]	Antibiotics
<i>Acinetobacter</i> spp.	6	8
<i>Enterobacterales</i> group	6	22
<i>Enterococcus</i> spp.	6	9
<i>Pseudomonas</i> spp.	8	7
<i>Staphylococcus</i> spp.	6	19

- Status: in preparation for IVDR certification

IVDR certification of the BACTEROMIC system's components

**Agreement with
Notified Body (Panel
UNI and Interpreter)**



**Signed in
September 2024**

**Start of
Clinical Performance
Evaluation**



**Started in
November 2024**

**IVDR
certification**



**Planned in
H2'2025**

Securing external manufacturing capacity

ANALYZER & FILLING DEVICE



November 2023 - launched cooperation with BIT

German OEM partner specializing in electronic hardware assembly

OEM CARTRIDGE PRODUCTION LINE:
several hundred k/year



November 2024 - cooperation with TE Connectivity for design and setup of semi-automated line in Spain

Launch planned by the end of 2025

Total est. budget: EUR 1m

Intellectual Property – patent portfolio



METHOD AND SYSTEM FOR RAPIDLY TESTING ANTIMICROBIAL SUSCEPTIBILITY

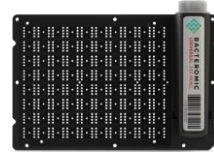


Rapid signal analysis method of determining the minimum inhibitory concentration (MIC) based on standard measurements in the shortest possible time to date

METHOD AND SYSTEM FOR PREDICTION OF MICROORGANISM GROWTH USING ARTIFICIAL INTELLIGENCE



The computer-implemented method for real-time prediction of microorganism growth or growth inhibition of a microorganism inoculum using artificial intelligence (AI)



MICROFLUIDIC CHIP



The invention is intended for microbiological testing cards, particularly for microbial identification and antimicrobial susceptibility testing (AST)

INCUBATION SEGMENT WITH AN UNVENTED GAS CAVITY IN A MICROFLUIDIC CHIP



The object of the invention is the geometry of a single incubation segment in a microfluidic chip, suitable for microbiological research

A SYRINGE-PLUG AND A CARTRIDGE FOR ANALYTIC ASSAYS COMPRISING SUCH A SYRINGE-PLUG



Provided for sealing a sample chamber of a cartridge for analytic assays, comprises a tank pre-filled with a non-aquatic liquid

Recent updates:

January 2024 – US patent granted for „Microfluidic Chip”

June 2024 – US patent granted for „Incubation segment in microfluidic chip”

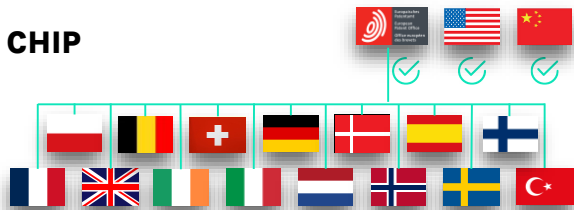
August 2024 – CN patent granted for „Incubation segment in microfluidic chip”

October 2024 – CN patent granted for „Method and System for rapid AST”

Further IP processes in progress

Patent Portfolio

MICROFLUIDIC CHIP



INCUBATION SEGMENT WITH AN UNVENTED GAS CAVITY IN A MICROFLUIDIC CHIP



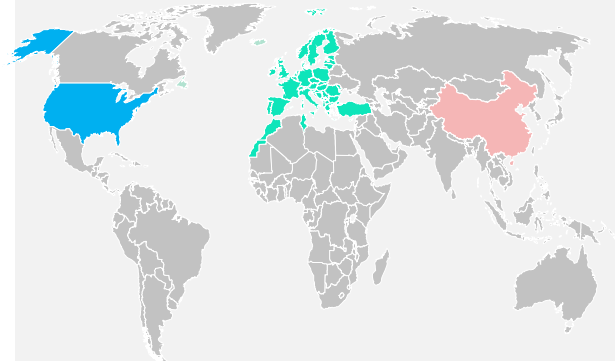
A SYRINGE-PLUG AND A CARTRIDGE FOR ANALYTIC ASSAYS COMPRISING SUCH A SYRINGE-PLUG



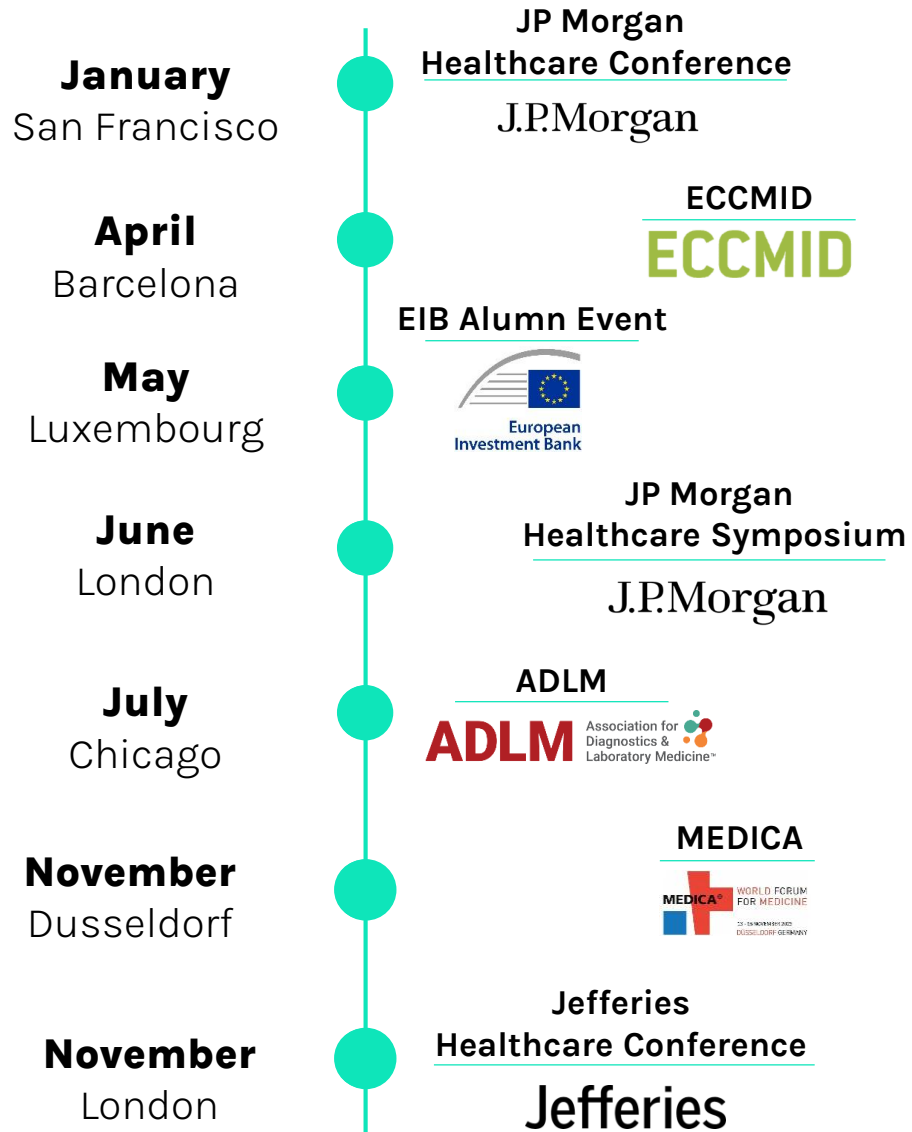
METHOD AND SYSTEM FOR RAPIDLY TESTING ANTIMICROBIAL SUSCEPTIBILITY



METHOD AND SYSTEM FOR PREDICTION OF MICROORGANISM GROWTH USING ARTIFICIAL INTELLIGENCE



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